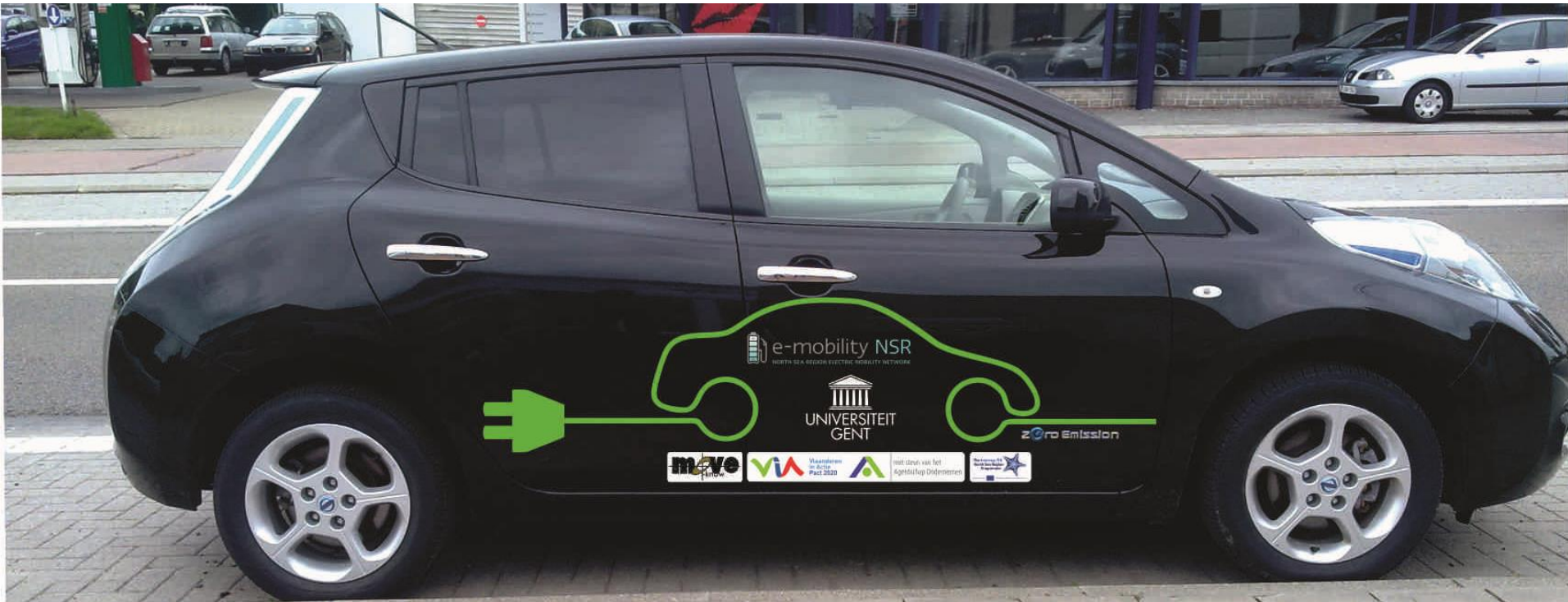


Prof. Sidharta Gautama

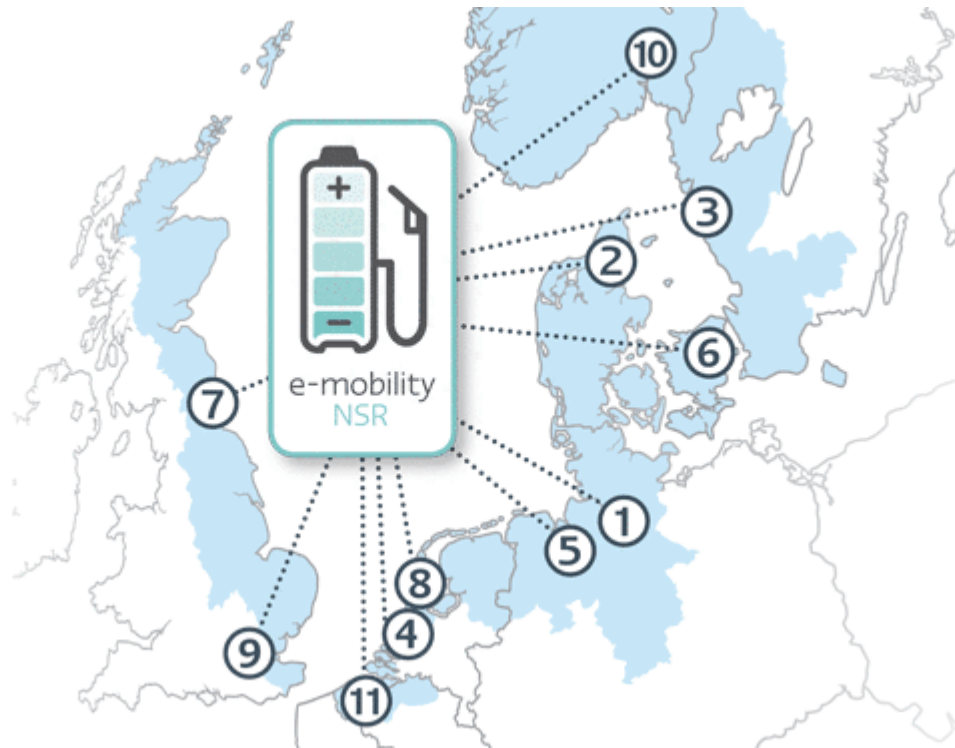


The role of EV consumer behavior in smart grid solutions



Agenda

- Introduction
- Battery and driving behavior monitoring for mobility consumer insight – Sidharta Gautama (UGent)
- Smart EV charging and battery optimization to support the smart grid – Ghanim Putrus (Northumbria University)
- Tools in support of market acceptance and mass adoption
- Interactive session





Consumer insight through lab and field tests of EV technology
in order to better understand how technology will be used



Who are potential consumers for EV car sharing?

How does an EV battery behave in the lab and in the field for different driving profiles?

What does this mean for smart grid?

Consumer insight through field tests of EV technology in order to better understand how technology will be used

EV Field tests

- Personal use
 - Co-housing in urban context
 - Co-housing in rural context
 - Car sharing in urban context
- Professional use
 - Daily use in logistics
 - Daily use in intervention
 - Electric bus for campus service



EV Field tests

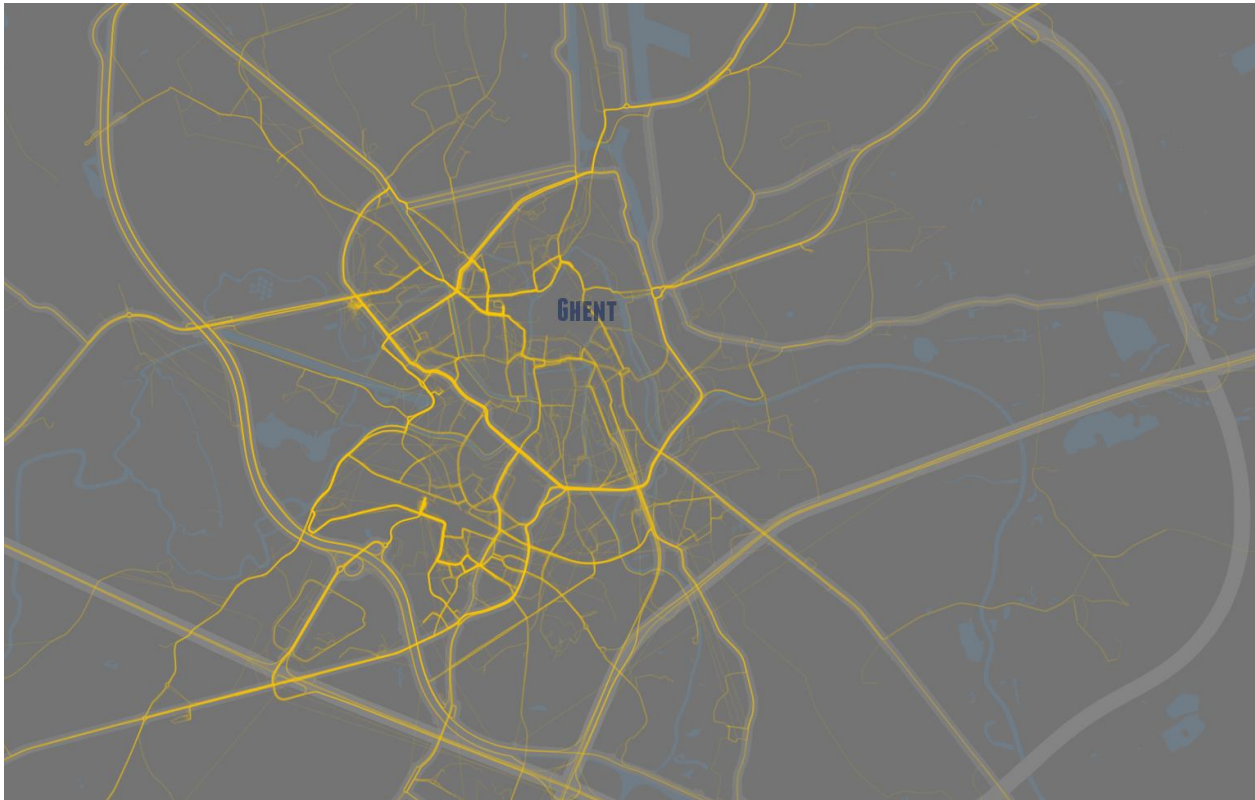


EV Field tests



Mobility management and business intelligence suite

EV Field tests



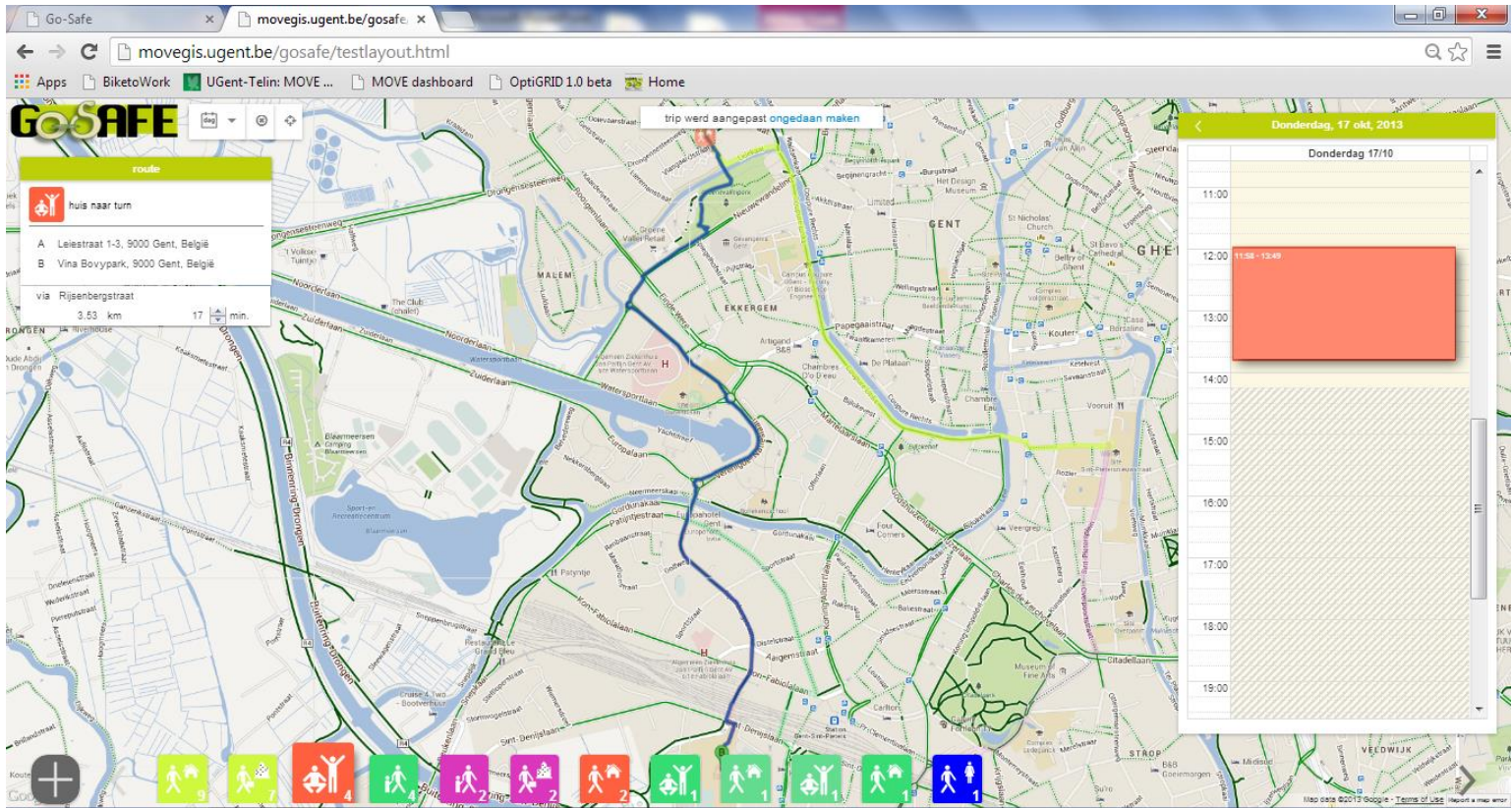
EV Field tests

MOVIE CO-HOUSING

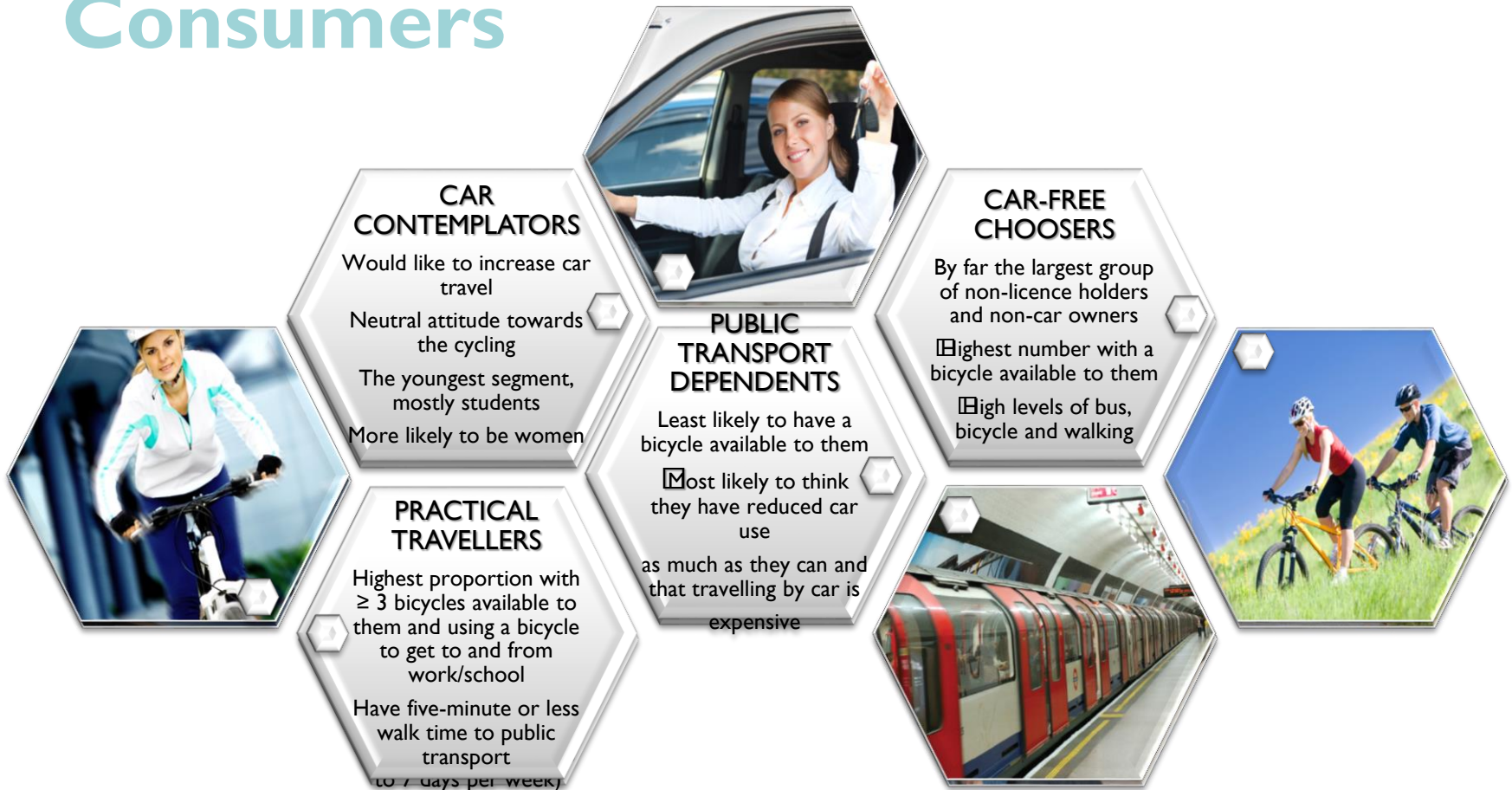
User segmentation approach

- **Segmentation** - subdividing the public into manageable groups based on the attributes they possess, e.g. their social status, their attitudes or their dominant behaviour
- A good segmentation model - allows its user to **identify clearly differentiated groups** within a broad audience, and to **understand the most effective means by which to engage those groups**
- **Why** segmentation?
 - There is no ‘one size fit all’ approach
 - Different people are **motivated by different things**

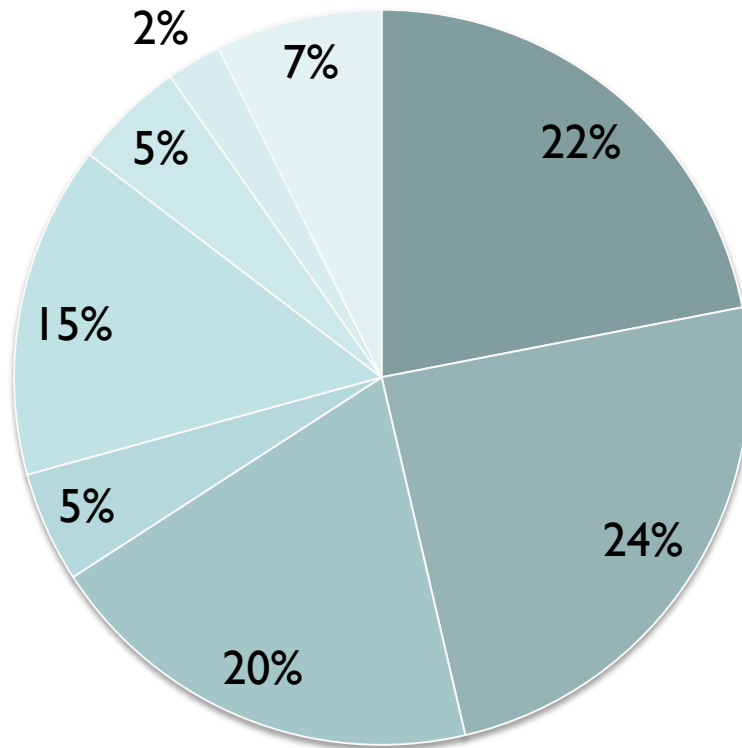
User segmentation approach



Consumers

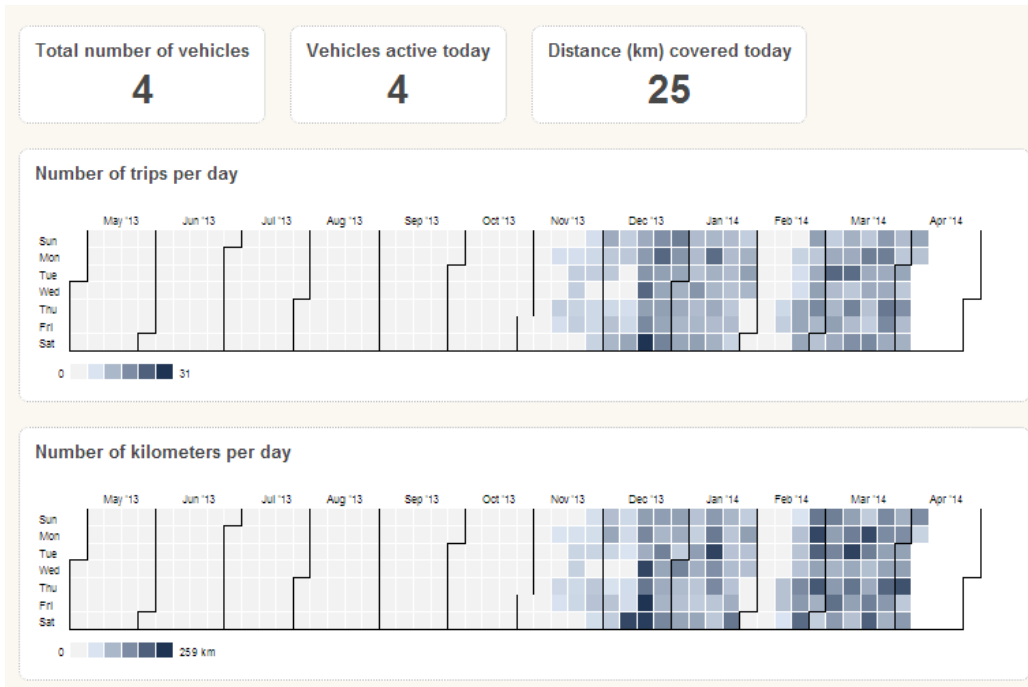


Consumers co-housing



- Devoted Drivers
- Image Improvers
- Malcontented Motorists
- Active Aspirers
- Practical Travellers
- Car Contemplators
- PT Dependents
- Car-free Choosers

Consumers co-housing



Co-housing Suburban

5,1 trips/day

52 km per day

Max 186 km

Co-housing Urban

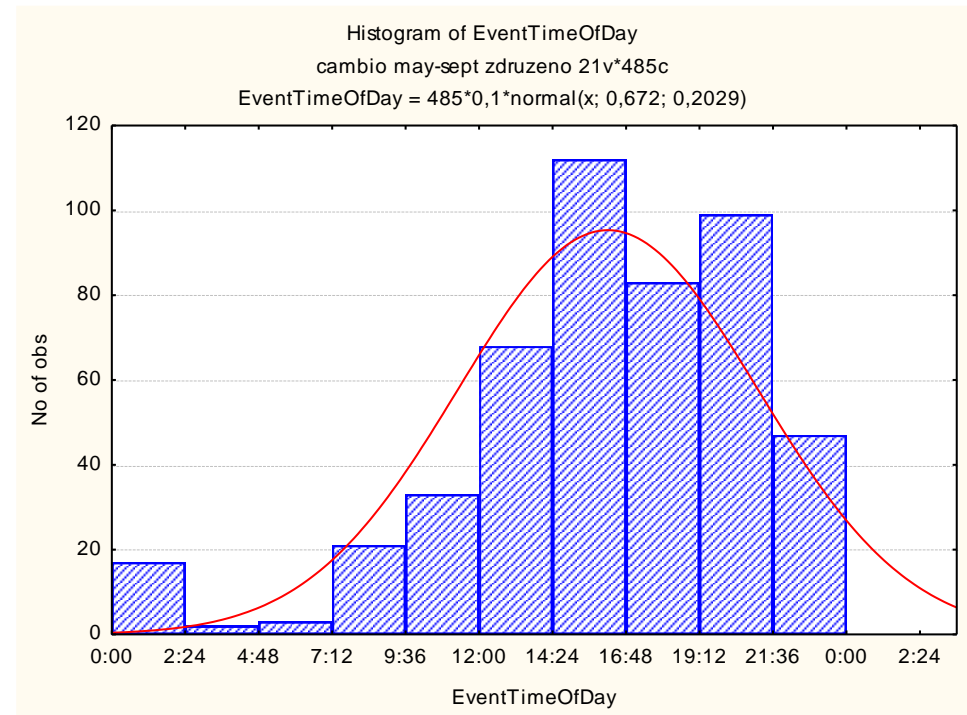
2,1 trips/day

14,9 km per day

Max 97 km

Consumers car sharing

- Average use time – **4 h 44**
- Average traveled distance – **27,6 km**
- Average charging time – **2:02:34 h**
- Average battery % charged – **25,5%**

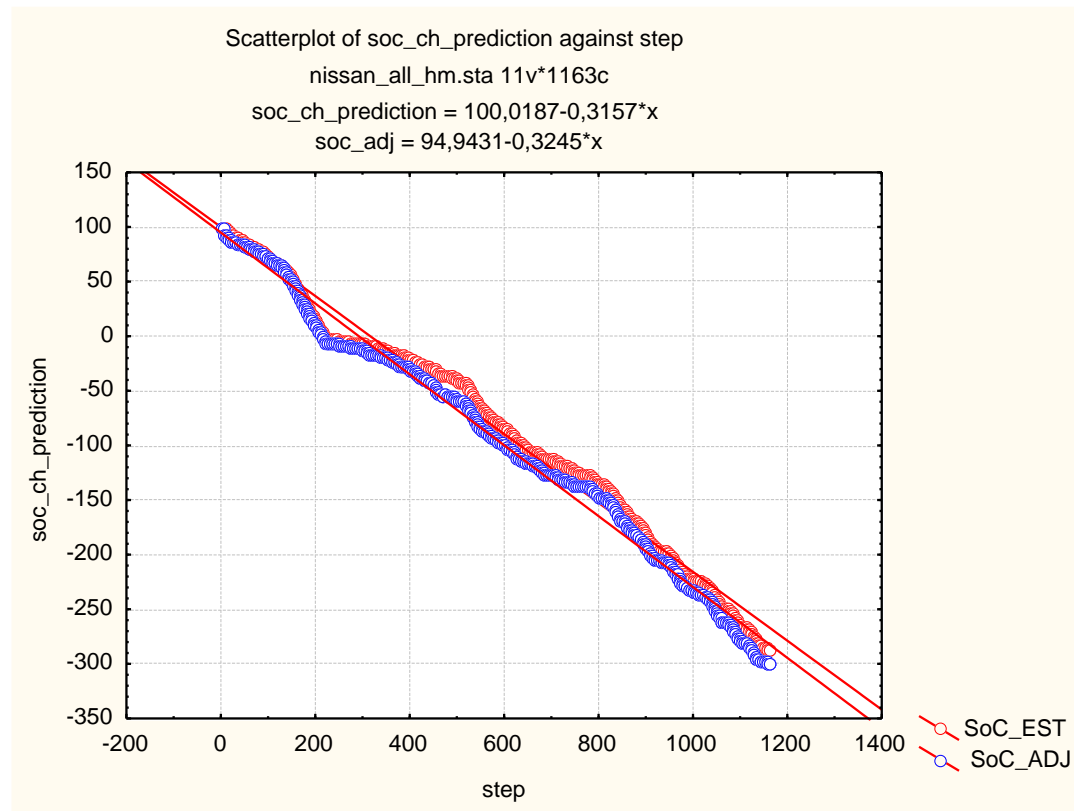




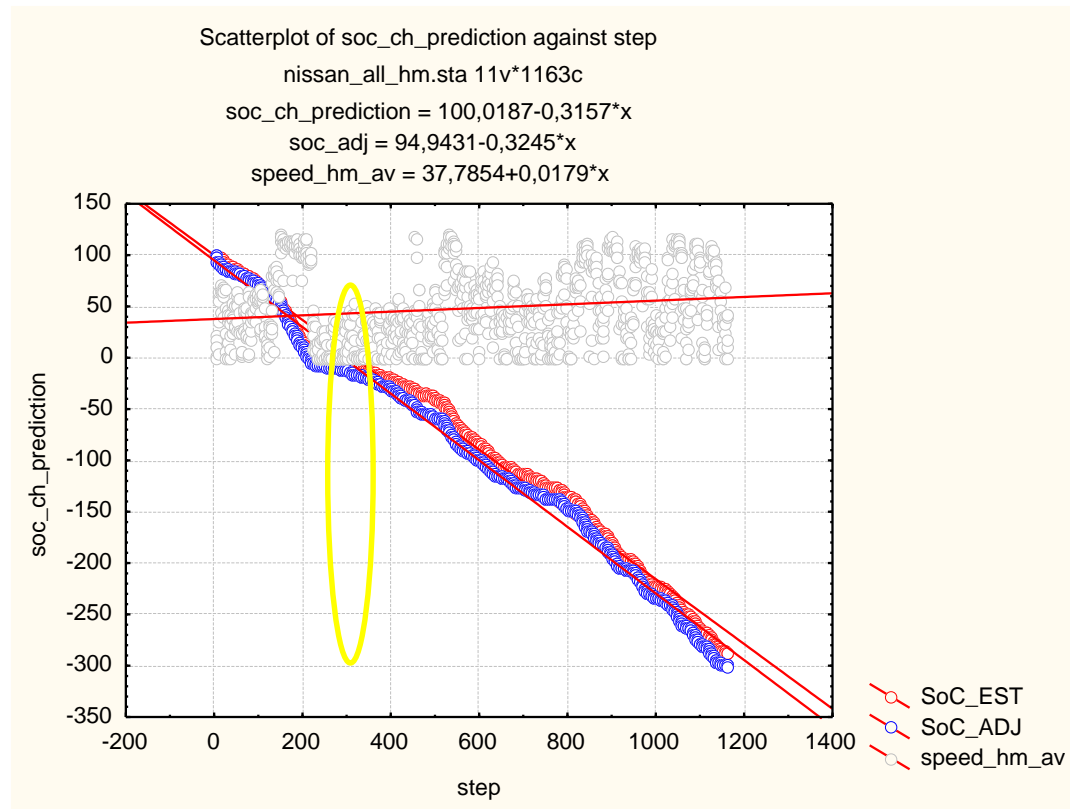
GHANIM PUTRUS

BATTERY MODELS

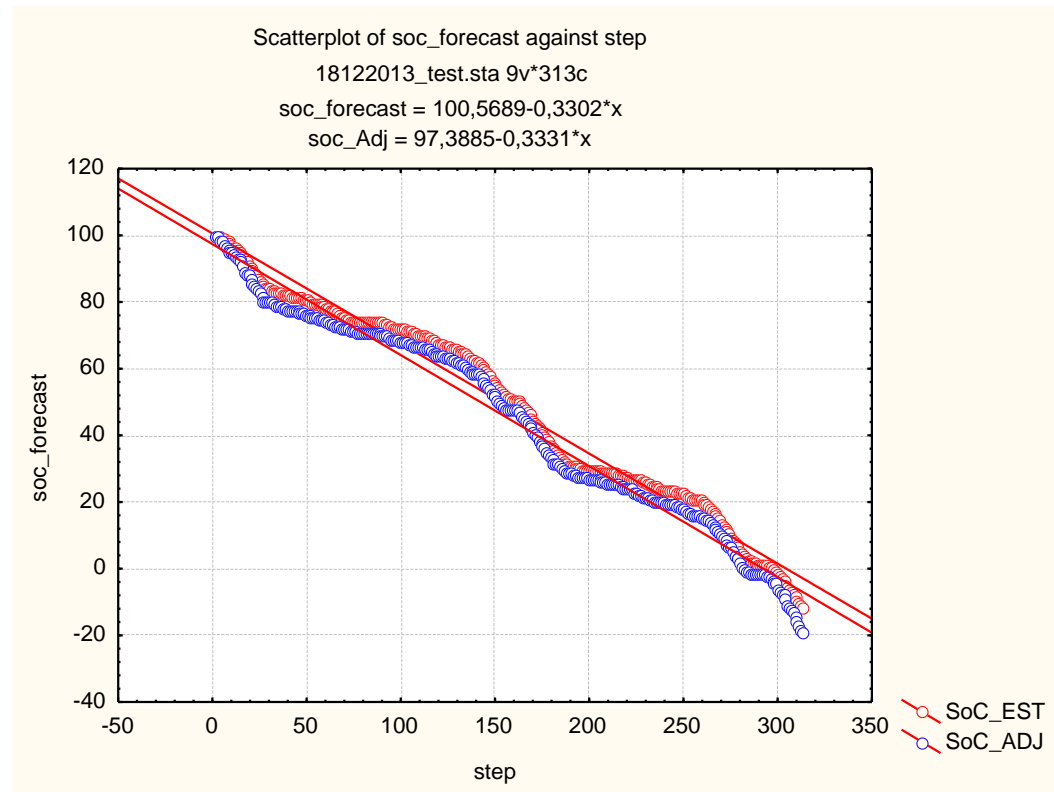
Nissan Leaf



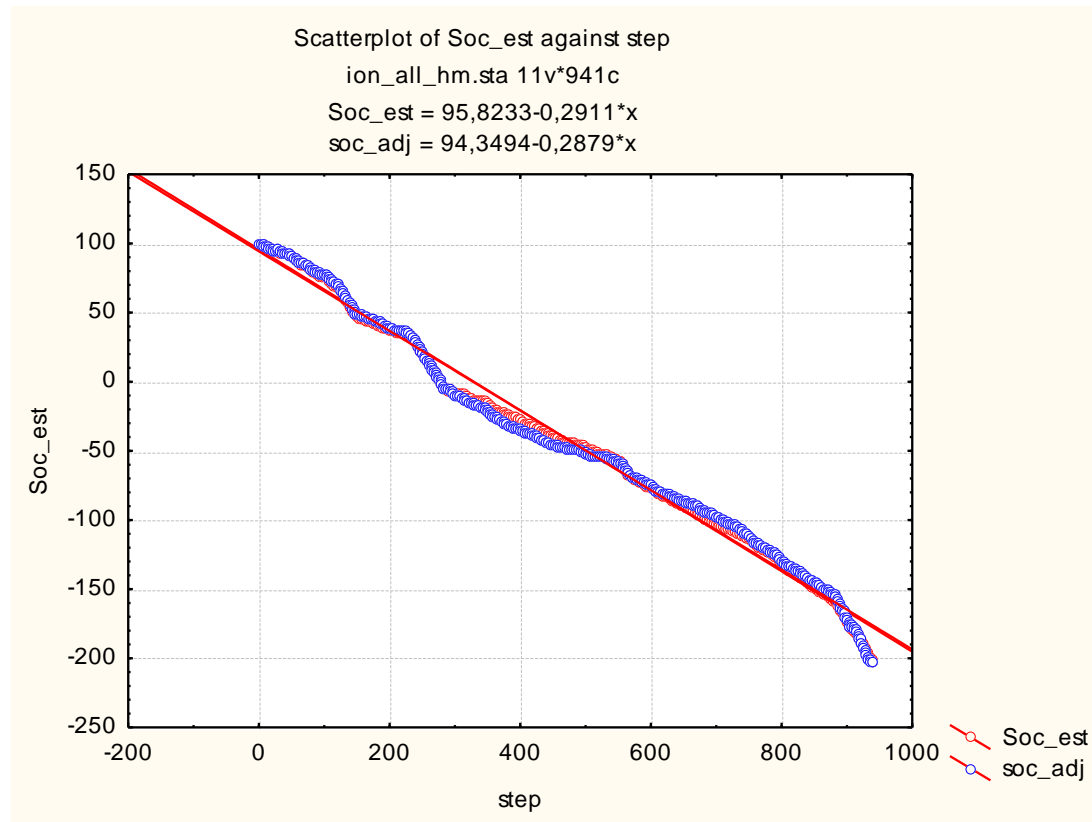
Nissan Leaf



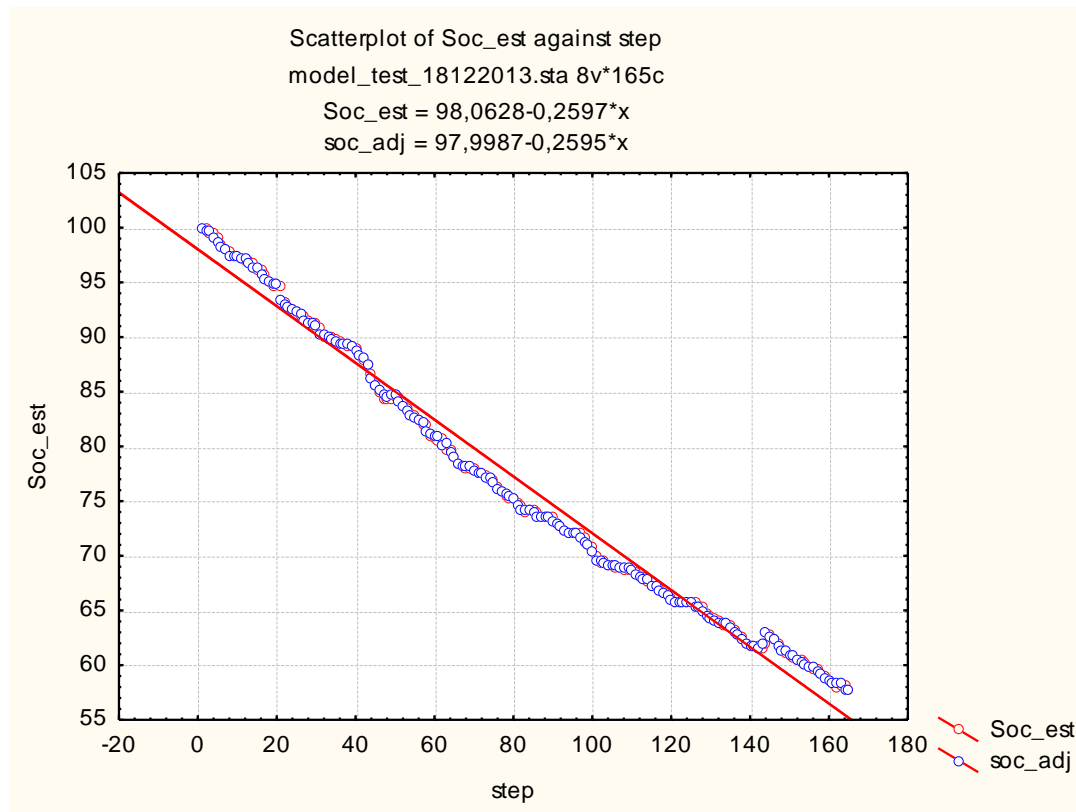
Nissan Leaf



Peugeot Ion



Peugeot Ion

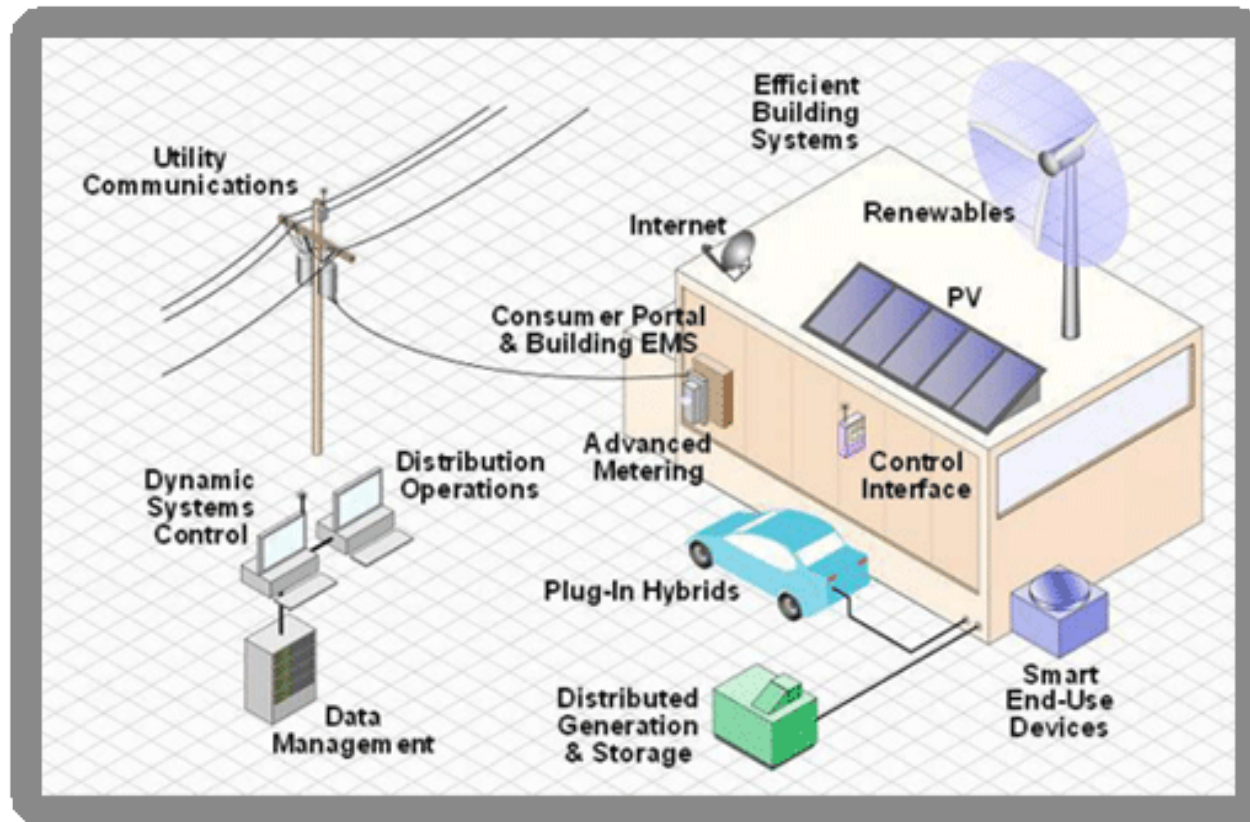


Mobile App eCO-DRIVER



e-mobility NSR

Smart grid macro model





e-mobility NSR



i-motion

May 27, 2014
Greenbridge Incubator
Ostend, Belgium

The Interreg IVB
North Sea Region
Programme

Investing in the future by working together
for a sustainable and competitive region

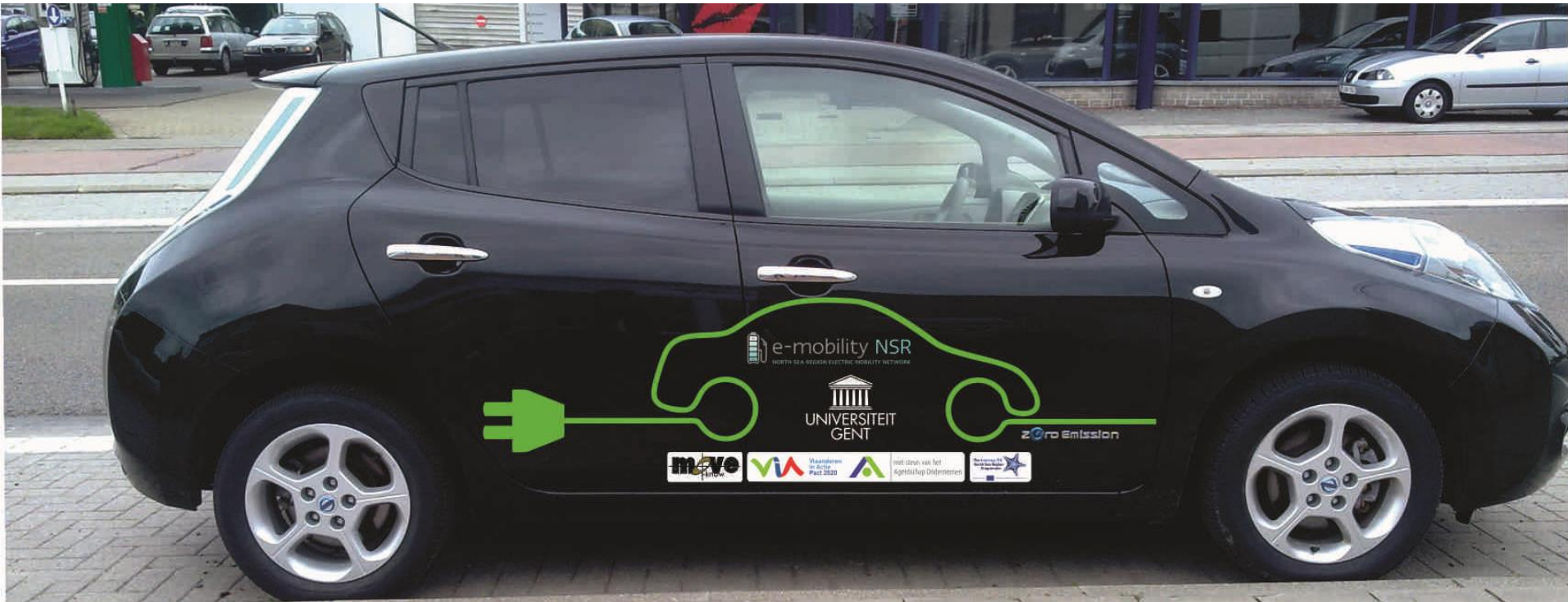
CONSUMER-CENTRIC INNOVATION IN MOBILITY



TESLA MOTORS



Prof. Sidharta Gautama



The role of EV consumer behavior in smart grid solutions

